

## Welcome!

Telluride Association of REALTORS®  
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## Thanks for being a part of the Telluride Association of REALTORS®!

Being a member means being part of a progressive association that provides resources to make you successful in your business, keeping you up to date on the trends, tools, and knowledge you need.

### **REALTOR® Public Policy Partnership:**

The partnership is your public policy advocate and it works on your behalf to address a broad range of issues, from land use to sign ordinances to affordable housing. The partnership successfully promotes the value and positive image of our members within the local media, and represents you at public meetings.

**Professional Standards:** Educating members on appropriate business practices and ethics are services offered to ensure the integrity of your fellow REALTORS®, and a positive experience for your clients. Additionally, the association conducts agent mediation, and assists with resolving ethics violation complaints.

**Education:** Courses and programs are regularly offered to fulfill licensing requirements, as well as improve your professional skills. The association also informs you about courses offered by other area associations and organizations that you might find helpful. Members receive discounts on courses on the most relevant industry issues, from Designated Brokerage to the ever changing world of property insurance and real estate taxes. We also offer training on the latest MLS updates, workshops for professionals at every stage of their career, and designation courses to give you the edge. Course descriptions and registrations are available online 24 hours a day, 7 days a week **www.TellurideRealtors.net**. Staying informed about legal and policy changes is also important – the association is here to make sure you have the knowledge to conduct your business appropriately.

### **Broker's Open Tours**

TAR arranges Broker's Open Tours throughout the year. Marketing ads are run in the Telluride Daily Planet for Brokers and the Public to attend. This is your chance to market your listings!

**Communication:** The association digests real estate news sources and gets you the information that is most important. Our website, **www.TellurideRealtors.net**, and e-mail messaging are great venues to find the latest news, forms, and helpful links.

**Customer Service:** The friendly staff is here for you, and is happy to help with any request you might have, from explaining the membership process to helping you find tips on marketing, and more. Have suggestions on what the association can provide to make your membership as valuable as possible? Let us know!

**MLS Support:** Quick, dependable, and experienced assistance with all of your MLS needs such as listing input and changes, questions about Information Data Exchange, Virtual Office Websites, understanding rules and regulations, and more. Providing **Instanet Real Estate Forms** that are just a click away.

### **REALTOR® First Time Homebuyer's Fund:**

Participating Brokers contribute a portion of their closings to raise funds for first time homebuyer's down payment and/or closing costs. From June 2002 through January 2018, the fund assisted more than 620 individuals, distributing more than \$575,917 through 421 grants. The fund is a combined effort of REALTORS®, Lenders and Title Companies.

### **On-line Services & Many FREE Benefits!**

Two of your greatest member assets are just a mouse click away. Our association website at **www.TellurideRealtors.net** is your virtual association. With links to all TAR membership forms, a calendar of events, education schedule, a member directory and more, our website means we're open around the clock. Members of participating offices may also have access to our multiple listing service. **WWW.FLEXMLS.com** offers the best way to share your listings and view those of other agents and SSO to the free Instanet Real Estate Forms & Contracts program.

**Access to State and National Resources:** As a member, you have access to helpful state and national association resources such as the legal hotline, field guides, business tips, and professional courses. **www.colorealtors.com & www.nar.realtor**

*Contact the association for more details about these resources, or if we can answer any questions you might have.*

*We are here for you!*