

Local Market Update for March 2016

A Research Tool Provided by the Colorado Association of REALTORS®



Town of Telluride - 11 (Major Area 10)

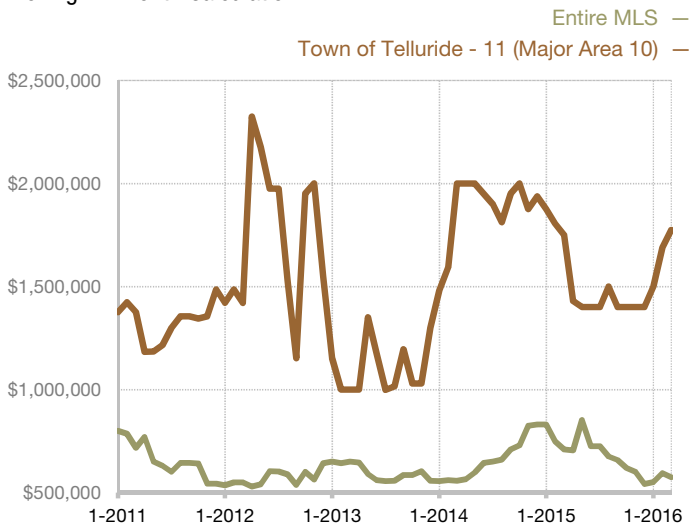
Single Family	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Key Metrics						
New Listings	4	3	- 25.0%	12	9	- 25.0%
Sold Listings	0	1	--	2	2	0.0%
Median Sales Price*	\$0	\$4,200,000	--	\$1,300,000	\$5,200,000	+ 300.0%
Average Sales Price*	\$0	\$4,200,000	--	\$1,300,000	\$5,200,000	+ 300.0%
Percent of List Price Received*	0.0%	94.4%	--	88.3%	97.2%	+ 10.1%
Days on Market Until Sale	0	139	--	537	93	- 82.7%
Inventory of Homes for Sale	39	39	0.0%	--	--	--
Months Supply of Inventory	13.4	16.4	+ 22.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Key Metrics						
New Listings	3	1	- 66.7%	9	6	- 33.3%
Sold Listings	12	6	- 50.0%	24	16	- 33.3%
Median Sales Price*	\$635,500	\$1,247,500	+ 96.3%	\$642,500	\$722,500	+ 12.5%
Average Sales Price*	\$971,222	\$1,211,667	+ 24.8%	\$982,548	\$921,903	- 6.2%
Percent of List Price Received*	93.9%	93.8%	- 0.1%	93.3%	95.4%	+ 2.3%
Days on Market Until Sale	362	128	- 64.6%	388	153	- 60.6%
Inventory of Homes for Sale	70	11	- 84.3%	--	--	--
Months Supply of Inventory	8.9	1.6	- 82.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

